

CONSULTING CAPABILITIES

UPDATED APRIL 2024

STRATEGY

- Strategic Planning
- · Exit Strategies and Succession Planning
- · Organizational Development
- · Financial Management
- Business Valuations

WORKFORCE DEVELOPMENT

- Effective Leadership Development
- DDI Training
- · Effective Personal Productivity
- Interpersonal Skills
- Training Within Industry (TWI)
- · Executive Coaching
- · Front Line Leadership
- Leader Standard Work
- Change Management

QUALITY PROGRAMS/TOOLS

- ISO 9001
- ISO 13485
- ISO 45001
- IATF 16949
- AS 9100
- SPC
- · Design of Experiments (DOE)
- **IATF Core Tools**
- Poka-voke/ Mistake Proofing

MARKETING

- Growth Acceleration
- Revenue Engine
- Marketing Communication
- Messaging
- Market Research
- Lead Generation
- Website Development

TECHNOLOGY

- · ERP / TSS System Selection
- Real Time Inventory Location Tracking Systems
- AGV and Material **Handling Automation**
- Improved Forecasting Accuracy with AI (Artificial Intelligence)

CONTINUOUS IMPROVEMENT

- Constraint Management
- Policy Deployment/Hoshin Kanri
- Lean / Six Sigma Green & Black Belt
- Lean Manufacturing Implementation/Kaizen
 - 5-S Training/Implementation
- Setup Reduction/SMED
- Total Productive Maintenance (TPM)
- · Training Within Industry (TWI)
- Value Stream Mapping
- Toyota Kata
- Plant Layout and Design
- **Product Development**
- **Project Management**
- Supply Chain Development
- **Inventory Control**
- Poka-yoke/Mistake Proofing
- **Problem Solving**
 - A3
 - 8D
 - DMAIC

INNOVATION/PRODUCT **DEVELOPMENT**

- Ideation
- Lean Product Development
- Technology Scouting
- Product Design
- Technology Driven Market
- Intelligence

ENGINEERING/OTHER

- Plant Expansion/Relocation support
- Plant Layout/Flow Improvement
- Risk Management
- Logistics
- IT System Selection & Integration
- Blueprint Reading Training/GD&T

SUPPLIER RELATIONS

- Strategic Sourcing
- C-TPAT/ITAR Compliance
- B2B Marketing and Sales Enhancements
- Supplier Quality Improvement Process & Management

ENVIRONMENTAL HEALTH & SAFETY

- ISO 14001
- ISO 45001
- ISO 50001
- **OHSAS 18001**
- Energy Assessments
- Waste Minimization
- Safety Services Retainer
- Environmental
- Services Retainer
- Regulatory Assistance
- Behavioral **Based Safety**
- OSHA 10 & 30
- Ergonomics

INDUSTRY 4.0

- Robotics/Cobots/Automation
- Artificial Intelligence (AI)/ Machine Learning (ML)
- Virtual Reality (VR)/ Augmented Reality (AR)
- Cybersecurity/Information Security
- **NIST 800-171/DFARS**
- Cybersecurity Maturity Model Certification (CMMC)
- ISO 27001
- TISAX
- **Network Penetration Testing**

SUPPLY CHAIN STRATEGY & OPERATIONS

- CONNEX SC (matchmaker platform)
- Total Cost of Ownership
- SIOP Demand / Capacity Planning Model
- Supply Chain Cost Reduction Analysis and Negotiation (RFQ/RFP support)
- Warehousing and Material Flow Design
- Fractional Supply Chain, Production Control, & Scheduling Staff
- Small Parcel Freight Savings
- Internal and Supplier Focused Kan Ban Deployment
- Creating More Sustainable Supply Chains (Scope 3 Emission Tracking and Reduction)
- PFEP (Plan for Every Part)
- · Scheduling Optimization